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9	SUPERIOR COURT OF THE ST	ATE OF CALIFORNIA		
10	FOR THE COUNTY OF	LOS ANGELES		
11	THE PEOPLE OF THE STATE OF CALIFORNIA,)	CASE NO. BC 259057		
12) Plaintiff,)	[PROPOSED] STATEMENT OF DECISION		
13	v.)	[Calif. Code of Civil Procedure § 632;		
14) WALTER WENKO, MIAO HUANG, ASIAN)	Calif. Rules of Court, Rule 232]		
15	PACIFIC LEGAL SERVICES, JING RUGGLES,) MARK I. ROSE, ESQ., PATRICIA M. BOAG,)	[The Hon. Jon Mayeda]		
16	ESQ., PETER A. NELSON, ESQ., WALTER) BURRIER, ESQ., HUESTON G. FORTNER, ESQ.,)	Dept.: 72		
17	KAREN L. O'DONNELL, ESQ. AND DOES 1)THROUGH 50, inclusive,)	Trial Date: Dec. 5, 2003 Action Filed: Oct. 3, 2001		
18) Defendants.			
19 20				
20)			
21				
22	This case came on for trial on December 4, 2003			
23	court, the Honorable Jon Mayeda, presiding without a jury. The case was tried on December 4, 8, 9,			
24 25	10, 11, 15 and 16, 2003. Deputy Attorneys General Sab			
25 26	appeared as counsel for Plaintiff the People of the State of California ("People" or "Plaintiff"). Timothy			
26	McCandless appeared as counsel for defendant Miao Hu	ang ("Huang").		
27		n hehelf of the second days of the		
28	Oral and documentary evidence was introduced of	on benait of the respective parties and the		
	[PROPOSED] STATEMEN	IT OF DECISION		

1 cause was argued and submitted for decision. The court, having considered the evidence and heard the 2 arguments of counsel and being fully advised, issues the following statement of decision: 3 PARTIES 4 1. Plaintiff is the People of the State of California, by and through the Attorney General, Bill 5 Lockyer. 6 2. Defendant Miao Huang ("Huang") is an individual. 7 3. Defendant Walter Wenko ("Wenko") is an individual. 8 4. Wenko and Huang have done business as Asian Pacific Legal Services ("APLS") and 9 Asian Pacific Services ("APS"). For purposes of this statement of decision, in referring to Asian 10 Pacific Legal Services, Asian Pacific Services, APLS, APS or "Defendants," the Court is referring 11 collectively to Wenko and Huang. 12 5. Plaintiff filed this lawsuit against three non-attorneys (Wenko, Huang, and a former 13 employee, Jing Ruggles) ("Non-Attorney Defendants") and six attorneys (Mark Rose, Patricia Boag, 14 Peter Nelson, Walter Burrier, Hueston Fortner, and Karen O'Donnell) (collectively "Attorney 15 Defendants"). Of these, all defendants have entered into stipulated final judgments with the People 16 prior to the trial in this action, with the exception of Wenko and Huang. 17 On September 19, 2003, the Court granted terminating sanctions with respect to Wenko 6. 18 and entered default against him. At the final status conference on October 1, 2003, the Court agreed to 19 permit evidence introduced at trial to be deemed admissible for purposes of the default prove-up 20 against Wenko. 21 22 SUMMARY 23 7. The operative pleadings are the People's Complaint for civil penalties, injunction and 24 other equitable relief filed on October 3, 2001, and Huang and Wenko's answer to the People's 25 Complaint, served on or about April 26, 2002. 26 The People's Complaint alleges three causes of action based on (1)violation of California 8. 27 Business and Professions Code section 17200 et seq. ("Section 17200"); (2) violation of California 28 Penal Code section 653.55; and (3) violation of California Business and Professions Code section 2

1 17500 et seq. ("Section 17500").

2 9. In relevant summary, Plaintiff alleges the following with respect to Huang, and the

3 Court finds that the following allegations were proven by Plaintiff.

Wenko is a disbarred attorney who has been prohibited from practicing law in California since
May 15, 1998, when the California State Bar ("Bar") enrolled him as an inactive member of the Bar.
He was later disbarred on December 19, 1998.

Wenko and his wife, Huang, wholly owned and operated a business known as Asian Pacific
Legal Services and/or Asian Pacific Services from approximately April or May 1998 to at least
October 2001. They operated their business first in Alhambra, at 2618 Main Street, and later in
Monterey Park, at 606 Monterey Pass Road.

11 Defendants solicited prospective clients by, among other things, advertising they were a law 12 office that would provide clients with legal services from an experienced immigration attorney. They

12 office that would provide clients with legal services from an experienced immigration attorney. They

advertised in the Zhong Guo Daily News, a daily Chinese newspaper, from April 1998 to September

2000. They also advertised in the Chinese Consumer Yellow Pages for the years 1999, 2000, and2001.

During this same time period, from approximately April 1998 through 2001, Wenko and Huang
also held themselves out as a law office to APLS clients, whom they induced to enter into contracts for
which consumers paid between \$1,800 and \$8,000, to obtain "legal services" to be provided by "Asian
Pacific Attorney's Office" (which is the literal translation of the Chinese characters used to spell "Asian
Pacific Legal Services").

21 Wenko and Huang engaged in the unauthorized practice of law with respect to these APLS 22 clients, preparing the pleadings, letters to the Immigration and Naturalization Service ("INS"), and other 23 documents necessary for their clients' applications for asylum and related immigration relief. To 24 facilitate their unauthorized practice of law, Wenko and Huang hired appearance attorneys to make 25 discrete appearances on behalf of APLS clients before the INS asylum office and in immigration courts. 26 The Court finds that from at least February 1999 until at least October 2001, Huang violated 10. 27 Section 17200 et seq. by violating (1) the California Immigration Consultants Act, Business and 28 Professions Code section 22440 et seq., (2) the California State Bar Act, Business and Professions

1	Code Section 6100 et seq., and (3) Business and Professions Code Section 17500 et seq. ^{1/}
2	However, the Court finds that Plaintiff failed to prove beyond a reasonable doubt that Huang violated
3	Penal Code section 653.55.
4	11. Accordingly, the Court orders Huang to pay \$175,000 in civil penalties for violations of Section
5	17200 et seq. and \$175,000 in civil penalties for violations of Section 17500 et seq. In addition to the
6	\$350,000 in civil penalties, the Court orders full restitution for the three consumer victims who testified
7	at trial, and further issues a permanent injunction with respect to Huang.
8	MATTERS DECIDED
9	I. VIOLATION OF SECTION 17200 ET SEQ.
10	12. Section 17200 defines unfair competition as: "any unlawful, unfair or fraudulent business
11	act or practice and unfair, deceptive, untrue or misleading advertising and any act prohibited by
12	Chapter 1 (commencing with Section 17500) of Part 3 of Division 7 of the Business and Professions
13	Code." Violations of statutory and regulatory law constitute unfair competition within the purview of
14	Business and Professions Code section 17200. (Bank of the West v. Superior Court (1992) 2
15	Cal.4th 1254, 1266; Committee on Children's Television, Inc. v. General Foods Corp. (1983) 35
16	Cal.3d 197, 209-210.) A fraudulent business act or practice is one that is likely to deceive members of
17	the public. (Saunders v. Superior Court (1974) 27 Cal.App.4th 832, 839.)
18	California's unfair competition law (UCL) (§ 17200 et seq.) defines `unfair competition' to mean and include `any unlawful, unfair or
19	fraudulent business act or practice and unfair, deceptive, untrue or misleading advertising and any act prohibited by [the false advertising
20	law (§ 17500 et seq.)]' (§ 17200.) The UCL's purpose is to protect both consumers and competitors by promoting fair competition in
21	commercial markets for goods and services. [Citation.] ¶ The UCL's scope is broad. By defining unfair competition to include any ` <i>unlawful</i>
22	business act or practice' (§ 17200, italics added), the UCL permits violations of other laws to be treated as unfair competition that
23	is independently actionable. [Citation.]
24	(Kasky v. Nike, Inc. (2002) 27 Cal.4th 939, 949.)
25	The UCL overlaps with Section 17500 in regulating false advertising. As the California Supreme Court explained in <i>Kasky v. Nike</i> , <i>supra</i> :
26	This court has recognized that `[a]ny violation of the false advertising
27	1. Unless otherwise noted, all statutory references are to the California Business and
28	Professions Code.
	4

1	law necessarily violates' the UCL. [Citation.] We have also recognized that these laws prohibit `not only advertising which is false,						
2 3	but also advertising which [,] although true, is either actually misleading or which has a capacity, likelihood or tendency to deceive or confuse the public.' [Citation.] thus, to state a claim under either the UCL or						
4	the false advertising law, based on false advertising or promotional practices, `it is necessary only to show that `members of the public are likely to be deceived.'" [Citations.]						
5 6 7	(<i>Kasky v. Nike, supra,</i> 27 Cal.4th at pp. 950-951.) As set forth below, Wenko and Huang's business scheme was unlawful and fraudulent.						
8	A. <u>Violation of the Immigration Consultants Act</u>						
9	10. Based upon the evidence presented at trial and the issue sanctions against Huang, the						
9 10	Court finds that Huang committed numerous violations of the Immigration Consultants Act ("ICA"),						
10	Business and Professions Code Section 22440 et seq., as follows. The ICA provides in part that:						
11	"It is unlawful for any person, for compensation, other than persons authorized to practice law or authorized by federal law to represent persons before the Board of Immigration Appeals or the United States Immigration and Naturalization Service, to						
13 14	engage in the business or act in the capacity of an immigration consultant within this state except as provided in this chapter ."						
14 15	(§ 22440, emphasis added.)						
16	11. Wenko owned and operated a legal services business called Asian Pacific Legal Services						
17	since at least May 1998. Since at least February 1999, Huang co-owned and operated that business						
18	with Wenko.						
10	12. Wenko, since May 1998, and Huang, since February 1999, acted as immigration						
20	consultants by giving non-legal assistance or advice on immigration matters, in addition to legal advice						
20	on immigration matters. Evidence of Wenko and Huang's business practices was presented at trial						
21	through the testimony of consumer victims, attorneys formerly associated with APLS, as well as through						
22	numerous documents bearing APLS' name, in letterhead and in documents submitted to the INS and						
	immigration courts.						
24 25	13. From May 1998 to the present, neither Wenko nor Huang was authorized to practice law						
23 26	or authorized by federal law to represent individuals at asylum interviews before the INS or in court						
20 27	proceedings before the Board of Immigration Appeals (i.e., immigration courts). Accordingly, Wenko						
27	and Huang were bound by the requirements of the ICA.						
20	5						

14. Persons acting in the capacity of immigration consultants are required to file a bond in the
 amount of \$50,000.00, or a deposit in lieu of a bond, with the Secretary of State of the State of
 California. (§ 22443.1.) The documentary evidence showed that Huang and Wenko failed to file such
 a bond.

5 15. Persons acting in the capacity of immigration consultants are required, prior to providing
any services to clients, to provide written disclosures that include their names, addresses, telephone
numbers, agents for service of process, and evidence of compliance with applicable bonding
requirements and bond numbers, and to state that they are not attorneys. (§ 22442.2, subd (a) and
(b).) Again, the documentary evidence showed that Huang and Wenko failed to file such a bond, and
thus, they failed to comply with these requirements.

11 16. Wenko and Huang were also required to provide written contracts that include

12 statements that they are not attorneys and may not perform the services of an attorney, and that the

13 client has a right to rescind the contract within 72 hours of signing it. (§ 22442.) The documentary

14 evidence showed that they failed to provide written contracts that included such statements.

15 17. The ICA prohibits an immigration consultant from making "false or misleading

16 statements to a client while providing services to the client." (§ 22444.) Evidence of Wenko and

17 Huang's false or misleading statements to APLS clients was presented at trial through (1) the

18 advertisements Huang and Wenko placed in the Zhung Guo Daily News and the Chinese Consumer

19 Yellow Pages, (2) the retainer agreements that Defendants entered into with APLS clients, (3) the

20 business cards APLS distributed to clients, and (4) testimony regarding the oral misrepresentations

21 made to APLS clients.

22

The Advertisements

APLS advertisements in the Zhong Guo Daily and the Chinese Consumer Yellow Pages
contained numerous false and misleading statements, designed to mislead consumers into thinking that
APLS was a law office. As Shiru Hong, a court-certified interpreter testified, the very name Asian
Pacific Legal Services translates to Chinese as "Asian Pacific Attorney's Office."

In the 1999, 2000, and 2001 Chinese Consumer Yellow Pages ("Yellow Pages") for Southern

28 California, all three ads state that "Asian Pacific Attorney's Office" specializes in asylum cases, other

1 immigration matters, and appeals. More than a year after Wenko's disbarment, the 2000 Yellow 2 Pages ad still touted, "U.S. immigration specialists, Walter, Mark Rose prominent attorneys jointly personally in charge Experienced American attorneys." Similarly, the 2001 Yellow Pages ad 3 4 promises that APLS clients will be "[a]ccompanied throughout the [immigration] process by 5 experienced American attorneys." 6 Wenko and Huang's Yellow Pages ads also had the tendency to mislead potential clients by 7 guaranteeing speedy, favorable outcomes in all immigration cases. The 2001 Yellow Pages ad 8 unrealistically guarantees that APLS clients will "[o]btain within the shortest time A#/work permit/green 9 card, until your entire family immigrates to the U.S. within 1 year." Defendants presented no evidence 10 to show that Defendants had any reasonable basis for making such claims. The circulation of the Chinese Consumer Yellow Pages in 2000 was 100,000, and in 2001 was 11 12 100.000. 13 From approximately April 1998 to at least September 2000, Defendants bought substantially 14 similar ads for APLS in Southern California Chinese newspapers, including the Zhongguo Daily News 15 [China Daily News]. These ads also misled potential clients into believing that APLS would provide 16 them with competent legal services from an attorney. Some of the ads touted "U.S. immigration 17 specialist, prominent attorney Walter personally in charge," while others highlighted "Walter," "Mike," 18 "Peter," "Robert," and/or "Hueston" as being "personally in charge." 19 Most of the ads also promised that attorneys would "personally handle court appearances" and 20 that APLS clients would be "[a]ccompanied by experienced American attorneys throughout the 21 [immigration] process." As with their Yellow Pages ads, defendants' newspaper ads tended to mislead 22 potential clients by guaranteeing speedy, favorable results in all immigration cases. Prior to July 2000, 23 most of the ads guaranteed that "within the shortest time you will obtain A#/work permit/green card, 24 until your entire family immigrates to the U.S. within 1 year." 25 The circulation of the Zhong Guo Daily news in 2000 was 40,000. 26 The Retainer Agreements 27 None of the retainer agreements APLS provided to its clients contained the language required 28 by ICA and regulations interpreting ICA. (See Cal. Code Reg., tit. 16, § 3840.) As with the 41

retainer agreements introduced as Exh. 1, 17-18, 20-30 and 32-36, consumer victims Yao Xu and Q.
 Yun Huang's agreements not only did not contain a statement that APLS was not an attorney's office,
 but the agreement misleadingly suggested that APLS would provide these consumers with legal
 services.

Ms. Carol Villareal's voluminous records testimony coupled with her demonstrative charts
proved that at the time of the search warrant in April 2001, there were at least 162 similar APLS
retainer agreements on file, which indicated on the individual retainer agreements themselves that APLS
clients agreed to pay total of \$802,100 in fees.

9 The Business Cards

APLS and its employees distributed business cards to clients which indicated "Walter Wenko, Anorney [sic] at Law" and/or contained the misleading name "Asian Pacific Legal Services," which translates into Chinese to mean "Asian Pacific Attorney's Office." As a result, consumers were led to believe, and some did believe, that APLS was a law office.

14 False and Misleading Oral Statements

15 All three consumer victims testified that APLS made false and misleading oral statements to

them to the effect that APLS was an attorney's office capable of handling the consumer's immigrationcase.

18 18. In operating their business, Huang and Wenko provided legal services and advice they

19 were not authorized to provide, in violation of Section 22441(d) of the ICA. For example, the

20 consumer victims testified that they met only with Huang, Wenko or another APLS employee to discuss

21 their cases, and that they only met the attorney who accompanied them to the asylum interview or the

22 court hearing on the day of the scheduled appearance.

23 Further evidence proved, through the testimony of former attorney defendants Peter Nelson

24 and Mark Rose, as well as the testimony of California Department of Justice Special Agent Supervisors

25 George Fawrup and Warren Wong, that Huang and Wenko prepared all the correspondence,

26 pleadings and documents to be submitted to the INS and the immigration courts on behalf of APLS

27 clients.

28 Specifically, Mr. Nelson testified that he never had control over client files, he did not consider

1 the APLS files to be his but rather those of the APLS office, never saw any of the APLS client files 2 and thus he did not review them, and that he did not maintain or work out of the APLS office. Mr. 3 Nelson further testified that his role at APLS was limited to making appearances, primarily asylum 4 interview appearances, and that as such, he never prepared any of the legal paperwork or advised any 5 of the APLS clients about their immigration case. Indeed, Mr. Nelson testified that prior to the actual 6 day of the interview, he never met with any APLS client and would sometimes actually have to call out 7 the client's name in the waiting room at the INS because he did not know what the client looked like. 8 Mr. Nelson further testified that Huang and Wenko maintained control over the clients' files and 9 cases and that he did not supervise Huang and Wenko. Rather, they paid him and instructed him 10 regarding when he was to make discrete appearances and on behalf of which clients he was to appear.

11

12 Similarly, Mr. Rose testified that the documents containing his name, which were found in client 13 files and in computer data seized pursuant to a search warrant at the APLS office and the home of 14 Huang and Wenko, were neither authored by him, nor did he authorize anyone at APLS to draft such 15 documents. Mr. Rose testified that he never signed any documents as the "attorney of record" for 16 APLS. As such, he was not the "attorney of record" for APLS clients, even though numerous 17 documents, including "Notice of Entry of Appearance as Attorney or Representative" forms (i.e., "G-18 28" and "E-28" forms) seized pursuant to search warrant indicated he was. Moreover, Mr. Rose 19 testified that he never authorized APLS to sign his name on behalf of clients and further testified that all 20 signatures found in the possession of Huang and Wenko, in the client files located at their home and 21 office were not his.

22

B. <u>Unauthorized Practice of Law</u>

19. As described above in paragraph 18, Huang and Wenko's provision of legal services
within the context of their business scheme constituted the unauthorized practice of law. This
unauthorized practice of law violates not only the Immigration Consultants Act, section 22441, but also
section 6125 of the Business and Professions Code. Section 6125 of the State Bar Act provides that
"[n]o person shall practice law in California unless the person is an active member of the State Bar." (§
6125.)

1 20. "It is well settled in California that 'practicing law' means more than just appearing in

court." (*Estate of Condon* (1998) 65 Cal.App.4th 1138, 1142.) Rather, the practice of law "includes
legal advice and counsel and the preparation of legal instruments and contracts by which legal rights are
secured although such matter may or may not be []pending in court." (*People v. Landlords*

5 *Professional Services* (1989) 215 Cal.App.3d 1599, 1604 [eviction service committed unauthorized
6 practice of law].)

7 21. Although mere clerical services or the provision of generalized legal information do not

8 require licensure, the rendering of personalized legal advice related to a specific client's needs

9 constitutes the practice of law, especially when the advisor claims a level of expertise that increases the

10 likelihood that the client will follow the advice. (*People v. Landlords Professional Services, supra*,

11 215 Cal.App.3d at 1608-09.) "Providing advice as to which forms to use, which blanks to fill in with

12 what information . . . is itself the practice of law." (*Ibid.*) Thus, the selection of appropriate legal

13 instruments to fit a client's needs involves the practice of law. (See *People v. Sipper* (1943) 61

Cal.App.2d Supp. 844, 847, disapproved on other grounds, *Murgia v. Municipal Court* (1975) 15
Cal.3d 286.)

16 22. Wenko, Huang and their employees went far beyond providing mere clerical services

17 or generalized legal information to the public. The evidence showed that they - and no other - rendered

18 personalized legal advice after consulting with individual clients about the client's specific needs and

19 eligibility for asylum. In addition, they collected what they themselves describe in their retainer

20 agreements as "attorney's fees" and prepared documents to be submitted to the INS and/or the

21 immigration courts on behalf of clients over an attorney's name, often without that attorney's

22 knowledge.

23 23. The Court finds that Huang not only engaged in the unauthorized practice of law herself,

24 but that she also aided and abetted Wenko to engage in the unauthorized practice of law.

A party, such as Huang, who aids and abets deceptive or unlawful conduct or furnishes the means for its accomplishment is equally liable with those who directly perpetrate the misconduct. (See *People* v. *Bestline Products, Inc.* (1972) 61 Cal.App.3d 879, 918.) Liability is imposed on one who aids and abets another's wrongful conduct if the individual "(a) knows the other's conduct constitutes a

breach of duty and gives substantial assistance or encouragement to the other to so act or (b) gives
substantial assistance to the other in accomplishing a tortious result and the person's own conduct,
separately considered, constitutes a breach of duty to the third person." (*Saunders* v. *Superior Court*(1994) 27 Cal.App.4th 832, 846 [section 17200 action].) "Aiding and abetting requires not
agreement, but simply assistance." (*Janken v. GM Hughes Electronics* (1996) 46 Cal.App.4th 55,
78.)

Huang knew about Wenko's deceptive tactics to get around his disbarment, and she provided
substantial assistance or encouragement despite such knowledge. Indeed, Huang furnished the means
for Wenko's deception because she was the means by which Wenko could gain access to the Chinesespeaking clients whom he sought to deceive.

Plaintiff presented ample evidence that Huang aided and abetted Wenko in the unauthorized 11 12 practice of law. This evidence was presented through the testimony of the three consumer victims, 13 through the advertisements these victims relied upon in seeking APLS' services, and through the 14 numerous APLS retainer agreements, G-28 and E-28 forms, correspondence to and from the INS and 15 the immigration courts, and pleadings found in the search of Defendants' home and office. The 16 evidence showed that Wenko and Huang used attorney's names, including that of Mark Rose and 17 Peter Nelson, to perpetuate the facade that their office was an attorney's office - and not the non-18 attorney Defendants themselves - who was representing the clients through the immigration application 19 process.

20 24. Additionally, Wenko, with Huang aiding and abetting his actions, violated Section 6126

of the State Bar Act. Section 6126 prohibits a disbarred attorney, such as Wenko, from advertising or
holding himself out as practicing or otherwise entitled to practice law. Huang aided and abetted Wenko
in this unlawful practice, by, among other things, making oral misrepresentations to clients that Wenko
was a lawyer and was authorized to practice law.

25 C. <u>False Advertising</u>

26 25. As detailed in paragraph 17, the numerous advertisements APLS ran in the Zhong Guo
27 Daily News and the Chinese Consumer Yellow Pages also violated ICA and the State Bar Act. These
28 advertisements each individually also constitute a separate violation of Section 17500, as discussed

1 below.

II. VIOLATION OF SECTION 17500 ET SEQ.						
26. Section 17500 provides in part that, "It is unlawful for any person, firm, corporation or						
association to make or disseminate or cause to be made or disseminated before the public in this						
state, or to make or disseminate or cause to be made or disseminated from this state before the public						
in any state any statement which is untrue or misleading, and which is known, or which by the						
exercise of reasonable care should be known, to be untrue or misleading" (§ 17500.) Under						
Section 17500, a statement is impermissibly untrue or misleading if the statement has the capacity to						
mislead members of the public. (Fletcher v. Security Pacific National Bank (1979) 23 Cal.3d 442,						
451; Chern v. Bank of America (1976) 15 Cal.3d 866, 876; People ex rel. Mosk v. Lynam (1967)						
253 Cal.App.2d 959, 965-966.) As the California Supreme Court has declared:						
Under this section [Bus. & Prof. Code, §17500], a statement is false or misleading if members of the public are likely to be deceived. Intent of the						
disseminator and knowledge of the customer are both irrelevant. Referring to both section 17500 and Civil Code section 3369 [now Bus. & Prof. Code,						
§17200], it has been said: `The statute affords protection against the probability or likelihood as well as the actuality of deception or confusion.' [Citation						
omitted.]						
(Chern v. Bank of America, supra, 15 Cal.3d at 876; see Ball v. American Trial Lawyers Assn. (1971) 14 Cal.App.3d 289, 310.)						
Section 17500 makes it unlawful for any person to make any statement that the person knows						
or by the exercise of reasonable care should know to be untrue or misleading in order to sell goods or						
services. Section 17500's prohibition embraces both deceptive advertising in general and untrue and						
misleading oral statements made directly to individuals by telephone or in-person. (See Ford Dealers						
Assn. v. Dept. of Motor Vehicles (1982) 32 Cal.3d 347, 358.)						
Any violation of section 17500 "necessarily violates' the UCL." (Kasky v. Nike (2002) 27						
Cal. 4 th 939, 950.) The capacity or likelihood that a statement might mislead is the touchstone of a						
violation. Actual deception need not be shown, and the consumer's knowledge, reasonable reliance,						
and damage are likewise not elements of the offense and need not be pleaded or proven. (See						
Committee on Children's Television, Inc. v. General Foods Corp. (1983) 35 Cal.3d 197, 211						
["Children's Television"].)						
12						

1 The California Supreme Court has recognized that both sections 17200 and 17500 "prohibit 2 'not only advertising which is false, but also advertising which[,] although true, is either actually 3 misleading or which has a capacity, likelihood or tendency to deceive or confuse the public." (Kasky v. Nike, supra, 27 Cal. 4th at 951, quoting Leoni v. State Bar (1985) 39 Cal.3d 609, 626. 4 5 Thus, to state a claim under either section 17200 for unfair business practices or section 17500 for false advertising, "it is necessary only to show that `members of the public are likely to be 6 deceived."" (Kasky v. Nike, supra, 27 Cal. 4th at 951 quoting Committee on Children's Television, 7 8 Inc. v. General Foods Corp., supra, 35 Cal.3d at 211.) The primary evidence in a false advertising case is the advertising itself. (Brockey v. Moore (2003) 107 Cal.App. 4th 86 [use of the term "legal 9 10 aid" by a non-attorney is misleading].) The advertisements Wenko and Huang published, described in paragraph 17 were likely 11 27. 12 to deceive the public, if not outright false, and therefore they constitute false and misleading statements 13 in violation of Section 17500. Additionally, the retainer agreements, business cards, and Defendants' oral 14 28. misrepresentations, described in paragraph 17, also constitute false and misleading statements for 15 purposes of Section 17500. 16 17 29. The Section 17500 violations described above are also independently actionable under 18 Section 17200. Accordingly, the Court finds that such violations form the basis for civil penalties under 19 Section 17200 as well as independently under Section 17500. 20 III. No Violation of Penal Code Section 653.55 30. 21 Plaintiff also alleges a cause of action for violation of Penal Code Section 653.55. 22 Section 653.55 makes it a misdemeanor for "any person for compensation to knowingly make a false 23 or misleading material statement or assertion of fact in the preparation of an immigration matter which 24 statement or assertion is detrimentally relied upon by another." (Pen. Code, § 653.55.) In a civil 25 action brought by the Attorney General, any person who violates section 653.55 "shall be liable" for 26 civil penalties of up to \$2,500 per violation. (Pen. Code, § 653.59.) 27 If the standard of proof for this cause of action were the preponderance of the evidence, 31. 28 the Court would find Huang and Wenko violated Penal Code Section 653.55. However, because the

standard of proof for a penal code section violation is proof beyond a reasonable doubt, the Court finds
 that Plaintiff did not meet its burden. Accordingly, the Court finds no liability on the part of Huang
 based on Penal Code Section 653.55.
 <u>AFFIRMATIVE DEFENSES</u>
 32. Huang's answer contains a general denial of the allegations in Plaintiff's Complaint.
 Huang's answer seemingly contains one affirmative defense, in which she and Wenko assert "that this

7 court lacks subject matter jurisdiction as a result of the pre-emption [sic] of the U.S. immigration Laws

8 by congress." The answer further purports that "Defendants reserve every defense available to them

9 including affirmative all [sic] defenses."

10 33. Huang has failed to prove her affirmative defenses. She presented neither credible

11 evidence nor argument to support any of her defenses. The gravamen of Huang's defense at trial was

12 that she was nothing more than an administrative assistant who performed clerical tasks at her

13 husband's place of business. However, the overwhelming weight of the evidence revealed that Huang

14 co-owned the APLS business with Wenko, that she was responsible for placing the misleading

15 advertisements described above, and that, at a minimum, she assisted Wenko in the running of the

16 APLS business.

17 Huang has the burden of proof and burden of production as to her affirmative

18 defenses. (Evid. Code, §§ 500 & 550.) Having offered no evidence to support her affirmative

19 defenses, the Court rules that these defenses are unproven.

20

REMEDIES

21 33. <u>Permanent Injunction</u>: In light of the evidence presented in this case, and pursuant to

22 Business and Professions Code sections 17203 and 17535, the Court orders that a permanent

23 injunction be entered against Huang, to enjoin her from making the kind of misleading statements and

24 engaging in the kind of unfair acts of competition shown in this case.

25 34. <u>Civil Penalties</u>: Section 17206 provides that "[a]ny person who engages, has engaged, or

26 proposes to engage in unfair competition shall be liable for a civil penalty not to exceed two thousand

27 \parallel five hundred dollars (\$2,500) for each violation " (Emphasis added.) A separate civil penalty of

28 up to \$2,500 is likewise established for violations of Section 17500. (See Bus. & Prof. Code, §

1 17536.)

The imposition of a penalty under Section 17206 and of a penalty under Section 17536
for each violation is mandatory, although the precise assessment is discretionary. (*People v. Custom Craft Carpets* (1984) 159 Cal.App.3d, 676, 686; *People v. National Association of Realtors*(1984) 155 Cal.App.3d 578, 585.) The civil penalty remedies are cumulative to each other. (See Bus.
& Prof. Code, §§ 17205 and 17534.5.) Thus, a court is authorized to impose a cumulative civil
penalty under Sections 17206 and 17536 of up to \$5,000 per violation (see generally *People v. Toomey* (1985) 157 Cal.App.3d 1, 22).

Having considered the relevant factors in determining the amount of civil penalties, the
Court orders that Huang pay civil penalties of \$350,000.00: \$175,000 in civil penalties for violations of
Section 17500, and \$175,000 in civil penalties for violations of Section 17200. The Court calculates
such penalties as follows: penalties are assessed for each deceptive advertised Defendant used, for
each deceptive and unlawful retainer agreement Defendant used, for each deceptive business card
Defendant used, for each deceptive statement made to APLS clients, and for each violation of the
Immigration Consultants Act.

16 Just reviewing the \$350,000.00 penalty assessed on the basis of the advertisements shows the reasonableness of such a penalty amount, because the advertising contracts indisputably signed by 17 18 Huang, in and of themselves, justify a civil penalty substantially in excess of \$350,000. Specifically, 19 Plaintiff presented evidence of sixteen advertising contracts signed by Huang for APLS advertisements, 20 which ran three times a week in the Zhong Guo Daily News from February 1999 through July 2000. 21 (See Trial Ech. 130.) This constitutes a minimum of 204 violations - one for each ad that ran on each 22 different day - and as many violations as the number of consumers who read the APLS advertisement 23 in the Zhong Guo Daily News. (See *People v. Superior Court (Olson)* (1979) 92 Cal.App.3d 181.) 24 Similarly, Huang signed two advertising contracts with the Chinese Consumer Yellow Pages for 25 APLS ads that ran year round in 2000 and 2001. (See Trial Ech. 126.) This constitutes a minimum 26 of two violations - one for each annual ad - and as many 100,000, the circulation of the yellow pages, 27 or at a minimum, an additional violation for each consumer who read the APLS advertisement in the 28 Chinese Consumer Yellow Pages. See People v. Superior Court (Olson) (1979) 92 Cal.App.3d

1 181.^{2/}

2	35. <u>Restitution</u> : The Supreme Court has held that "section 17535 authorizes restitution not					
3	only of any money which has been acquired by means of an illegal practice, but further, permits an					
4	order of restitution of any money which a trial court finds 'may have been acquired by means of any					
5	[illegal] practice.' (Italics added.) This language, we believe, is unquestionably broad enough to					
6	authorize a trial court to order restitution without requiring the often impossible showing of the					
7	individual's lack of knowledge of the fraudulent practice in each transaction We do not deter					
8	indulgence in fraudulent practices if we permit wrongdoers to retain the considerable benefits of their					
9	unlawful conduct." (Fletcher v. Security Pacific National Bank (1979) 23 Cal.3d 442, 451.)					
10	Pursuant to Business and Professions Code sections 17203 and 17535, the Court orders					
11	restitution for those consumer victims who testified at the trial in this action, for the amounts these					
12	victims paid to APLS pursuant to the retainer agreements they entered into with APLS. These					
13	amounts are as follows: (1) \$5,000 payable as restitution to consumer victim Miao Yun Huang; (2)					
14	\$1,500 payable as restitution to consumer victim Kean (a.k.a. Jennifer) Hung; and (3) \$2,500 payable					
15	as restitution for Yao (a.k.a. Irene) Xu.					
16	36. This document is the statement of decision.					
17						
18	Dated:, 2004					
19	The Hon. Jon Mayeda					
20						
21	Submitted By:					
22						
23						
24	2. The numerical calculations are as follows:					
25	206 (204 newspaper ads + 2 yellow pages ads) violations under Section 17200 @ $$1,000$.					
26	 + 206 (204 newspaper ads + 2 yellow pages ads) violations under Section 17500 @ \$1,000. = 412,000.00 > \$350,000.00. 					
27						
28						
	16					
	[PROPOSED] STATEMENT OF DECISION					

1	SABRINA S. KIM
2	OFFICE OF THE ATTORNEY GENERAL
3	Counsel for Plaintiff, The People of the State of California
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	[PROPOSED] STATEMENT OF DECISION

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9	SUPERIOR COURT OF THE ST	ATE OF CALIFORNIA			
10	FOR THE COUNTY OF I	LOS ANGELES			
11	THE PEOPLE OF THE STATE OF CALIFORNIA,)	CASE NO. BC 259057			
12	Plaintiff,	[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION			
13	V.)	AGAINST DEFENDANT MIAO HUANG			
14) WALTER WENKO, MIAO HUANG, ASIAN)	[Calif. Code of Civil Procedure § 632;			
15	PACIFIC LEGAL SERVICES, JING RUGGLES,) MARK I. ROSE, ESQ., PATRICIA M. BOAG,)	Calif. Rules of Court, Rule 232]			
16	ESQ., PETER A. NELSON, ESQ., WALTER) BURRIER, ESQ., HUESTON G. FORTNER, ESQ.,)	[The Hon. Jon Mayeda]			
17	KAREN L. O'DONNELL, ESQ. AND DOES 1) THROUGH 50, inclusive,	Dept.: 72			
18) Defendants.	Trial Date: Dec. 5, 2003 Action Filed: Oct. 3, 2001			
19)				
20)				
21	This case came on for trial on December 5, 2003	, in Department 72 of the above-referenced			
22	court, the Honorable Jon Mayeda, presiding without a jury. The case was tried on December 5, 8, 9,				
23	10, 11, 15 and 16, 2003. Deputy Attorneys General Sabrina S. Kim and Catherine Z. Ysrael				
24	appeared as counsel for Plaintiff the People of the State of California ("People" or "Plaintiff"). Timothy				
25	McCandless appeared as counsel for Defendant Miao Hu	lang.			
26	Oral and documentary evidence were introduced on behalf of the respective parties and the				
27	cause was argued and submitted. The court, having const	idered the evidence and heard the arguments			
28					

1	of counsel and good cause appearing therefrom:				
2	IT IS HEREBY ORDERED, ADJUDGED AND DECREED that:				
3	1. The Court has jurisdiction of the subject matter and the parties.				
4	2.	Entry	of this l	Final Judgment and Permanent Injunction ("Judgment") is in the	
5	public interes	t.			
6	3.	The inju	nctive p	rovisions of this Judgment are applicable to Defendant Miao Huang	
7	("Huang"), w	ho has d	lone bus	siness as Asian Pacific Legal Services and Asian Pacific Services, and to	
8	her agents, er	nployees	s, repre	sentatives, successors, assigns, and to all persons acting by, through,	
9	under or on b	ehalf of	any of t	hem, and to all persons acting in concert with or participating with any of	
10	them with act	ual or co	onstructi	we knowledge of this Judgment, all of whom shall be referred to as	
11	"Huang."				
12	INJUNCTIVE PROVISIONS REGARDING BUSINESS PRACTICES				
13	4. Pursuant to California Business & Professions Code sections 17203 and				
14	17535, Huang shall be and is hereby permanently enjoined and restrained from, directly or indirectly,				
15	doing any of the following acts or practices:				
16	A.	Engag	ging in t	he business or acting in the capacity of an immigration consultant, as	
17	defined in California Business & Professions Code section 22441,1/ unless and until				
18	Huang:				
19		(1)	Com	plies with Bus. & Prof. Code sections 22440, et seq. (the "Immigration	
20			Cons	ultants Act" or "ICA") by:	
21			a.	Complying with section 22443.1 (a) by posting a bond in the amount of	
22				\$50,000.00 with the Secretary of State of California;	
23			b.	Complying with section 22441 (d) by not providing any legal advice or	
24				assistance;	
25			c.	Complying with section 22442.2 (b) by providing all clients with the	
26				written disclosures required by such section 22442.2 (b) prior to	
27					
28	1. All statutory references are to the California Business and Professions Code, unless otherwise noted.				
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[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION AGAINST DEFENDANT MIAO HUANG

1		providing any services;
2	d.	Complying with section 22442 by providing all clients with a written
3		contract that complies with the requirements of such section;
4	e.	Complying with section 22443 (a) by delivering copies of all documents
5		completed on behalf of clients to those clients as required by such
6		section;
7	f.	Complying with section 22443 (c) by not retaining the original
8		documents of clients as prohibited by such section and by returning all
9		original documents to clients;
10	g.	Complying with section 22443 (a) by including Huang's name and
11		address on all immigration documents and forms prepared by Huang,
12		as required by such section;
13	h.	Complying with section 22442.2 (a) and 22444 (d) by conspicuously
14		displaying in Huang's office(s) notices which comply with the
15		requirements of such sections;
16	i.	Complying with section 22442.2 (c) by including in any advertisement
17		for services the information required by such section;
18	j.	Complying with section 22442.3 by not using in any document or
19		advertisement hereafter printed or published, any terms in a language
20		other than English which literally translate into the words or terms
21		"licensed," "attorney," "law office," "legal services," "immigration
22		specialist," "handle court appearances," or other similar words or
23		phrases that imply that non-attorney immigration consultants are
24		attorneys, as prohibited by such section;
25	k.	Complying with section 22444 (a) by not making false and misleading
26		statements, including but not limited to representing that non-attorneys
27		are attorneys, that non-attorneys are qualified to provide legal services,
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	[PROPOSED] FINAL	IUDGMENT AND PERMANENT INJUNCTION AGAINST

1		or that clients are guaranteed success in their immigration cases, as	
2		prohibited by such section;	
3		l. Complying with section 22444 (b) by not making unwritten guarantees	
4		or promises to clients as prohibited by such section;	
5		m. Complying with section 22444 (b) by not making written guarantees or	
6		promises to clients without some basis in fact for making the guarantee	
7		or promise, as prohibited by such section;	
8		n. Complying with section 22444 (d) by not charging clients a fee for	
9		referring their cases to attorneys as prohibited by such section;	
10		(2) Provides Plaintiff with a sample copy of any new contract subject to the ICA,	
11		which is entered into following the entry of this Judgment.	
12	B.	Engaging in the practice of law.	
13	C.	Aiding and abetting non-attorneys, including disbarred attorneys are engaged in the	
14		unauthorized practice of law.	
15	D.	Assisting attorneys who are engaged in aiding and abetting non-attorneys in the	
16		unauthorized practice of law.	
17	E.	Referring cases to attorneys for compensation.	
18	F.	Soliciting business for attorneys or acting as a runner and/or capper for attorneys, as	
19		defined by Business & Professions Code section 6151 (a).	
20	G.	Making untrue or misleading statements in connection with the solicitation or sale of	
21		legal services and advice, such statements including but not limited to:	
22		(1) Representing that Huang and/or other non-attorneys are attorneys when they	
23		are not;	
24		(2) Representing that attorney(s) are immigration specialists or experts when	
25		they are not;	
26		(3) Representing that Huang and/or other non-attorneys are qualified to provide	
27		immigration legal services and advice when they are not;	
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	[PROF	OSED] FINAL JUDGMENT AND PERMANENT INJUNCTION AGAINST DEFENDANT MIAO HUANG	
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1	(4)	Representing that an immigration consultant business is staffed by attorneys or is		
2		a law office when it is not;		
3	(5)	Representing that Huang and/or other non-attorneys will refer a client's case to		
4		attorney(s) when they will not;		
5	(6)	Representing that an attorney or attorneys will handle a client's case when		
6		attorney(s) will not handle it from the beginning and will not handle all aspects of		
7		the client's case;		
8	(7)	Making any guarantee or promise that certain legal benefits or results can or will		
9		be obtained when there is no basis in fact for making such a guarantee or		
10		promise.		
11	H. Otherv	vise committing unlawful, unfair and/or fraudulent business acts or		
12	practices in violation of the Unfair Competition Law (Chapter 5 [commencing with Section 17200] of			
13	Part 2 of Division 7 of the Business & Professions Code) or the False Advertising Law (Chapter 1			
14	[commencing with Section 17500] of Part 3 of Division 7 of the Business & Professional Code).			
15	I. Failing for a period of five years following entry of this Judgment to notify Plaintiff, not			
16	later than five days after employment by an attorney, of her employment by an attorney who practices			
17	in a capacity related to immigration matters.			
18		MONETARY RELIEF		
19	5. <u>Civil l</u>	Penalties: Pursuant to Business and Professions Code sections 17206 and		
20	17536, Huang shall pag	y to the California Attorney General on entry of this Judgment a civil penalty in		
21	the sum of THREE H	UNDRED AND FIFTY THOUSAND DOLLARS (\$350,000.00).		
22	6. <u>Restit</u>	ution: Pursuant to Business and Professions Code sections 17203 and		
23	17535, Defendant Hua	ng, jointly and severally with Defendant Walter Wenko, shall pay full restitution		
24	to those consumer victims who testified at the trial in this action, for the amounts these victims paid to			
25	Huang's business, Asian Pacific Legal Services ("APLS") pursuant to the retainer agreements they			
26	entered into with APLS, minus any refund already provided by APLS. These amounts are as follows:			
27	(1) \$5,000 payable as restitution to consumer victim Qiao Yun Huang; (2) \$1,500 payable as			
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restitution to consumer victim Kwan (a.k.a. Jennifer) Hung; and (3) \$2,500 payable as restitution for						
Yao (a.k.a. Irene) Xu.						
7. Plaintiff is the prevailing party. Huang and Defendant Walter Wenko shall jointly and						
severally pay Plaintiff's costs.						
RETENTION OF JURISDICTION						
8. This Court shall retain jurisdiction over this matter for the purpose of enabling						
any party to this Judgment to apply to the Court at any time for such further orders or directions as may						
be necessary or appropriate for the construction or carrying out of this Judgment, for modification of						
the injunctive provisions of this Judgment, and for Plaintiff to apply at any time for enforcement of any						
provisions of this Judgment and for punishment of any violations of this Judgment.						
9. This Judgment shall take effect immediately on its entry.						
10. The clerk is ordered to enter this Judgment forthwith.						
IT IS SO ORDERED:						
Date:						
JON MAYEDA JUDGE OF THE SUPERIOR COURT						
Submitted by:						
SABRINA S. KIM						
OFFICE OF THE ATTORNEY GENERAL						
Counsel for Plaintiff, The People of the State of California						
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[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION AGAINST DEFENDANT MIAO HUANG						

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9	SUPERIOR COURT OF THE ST	TATE OF CALIFORNIA	
10	FOR THE COUNTY OF LOS ANGELES		
11	THE PEOPLE OF THE STATE OF CALIFORNIA,)	CASE NO. BC 259057	
12	Plaintiff,	[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION	
13	v.)	AGAINST DEFENDANT WALTER WENKO	
14 15 16 17) WALTER WENKO, MIAO HUANG, ASIAN PACIFIC LEGAL SERVICES, JING RUGGLES, MARK I. ROSE, ESQ., PATRICIA M. BOAG, ESQ., PETER A. NELSON, ESQ., WALTER BURRIER, ESQ., HUESTON G. FORTNER, ESQ.,) KAREN L. O'DONNELL, ESQ. AND DOES 1 THROUGH 50, inclusive,	[Calif. Code of Civil Procedure § 632; Calif. Rules of Court, Rule 232] [The Hon. Jon Mayeda] Dept.: 72	
18 19 20	Defendants.	Trial Date: Dec. 5, 2003 Action Filed: Oct. 3, 2001	
20 21) The court having considered the request by Plai	ntiff the People of the State of California	
21	The court, having considered the request by Plaintiff the People of the State of California ("Plaintiff" or "the People") for entry of judgment by default and the evidence in support thereof, and		
22	("Plaintiff" or "the People") for entry of judgment by default and the evidence in support thereof, and having heard the arguments of counsel and good cause appearing therefrom, the Court finds as follows:		
24	1. On September 19, 2003, the Court granted terminating sanctions with respect to		
25	Defendant Walter Wenko ("Wenko") and entered a default against him. At the final status conference		
26	on October 1, 2003, the Court agreed to permit evidence introduced at trial to be deemed admissible		
27	for purposes of the default prove-up against Wenko.		
28	 The trial in this action commenced on December 4, 2003, in Department 72 of 		
	[PROPOSED] FINAL JUDGMENT AND PERMANEN WALTER WEI		

1	the above-referenced court, the Honorable Jon Mayeda, presiding without a jury. The case was tried		
2	on December 4, 8, 9, 10, 11, 15 and 16, 2003. Deputy Attorneys General Sabrina S. Kim and		
3	Catherine Z. Ysrael appeared as counsel for Plaintiff the People of the State of California ("People" or		
4	"Plaintiff"). Timothy McCandless appeared as counsel for Defendant Miao Huang ("Huang"), the only		
5	remaining defendant in this action other than Wenko.		
6	IT IS HEREBY ORDERED, ADJUDGED AND DECREED that:		
7	3. The Court has jurisdiction of the subject matter and the parties.		
8	4. Plaintiff has established that Walter Wenko has committed numerous violations of		
9	sections 17200, 17500, 6125, and 22240 et seq. of the Business and Professions Code.		
10	5. Entry of this Final Judgment and Permanent Injunction ("Judgment") is in the		
11	public interest.		
12	6. The injunctive provisions of this Judgment are applicable to Defendant Walter		
13	Wenko ("Wenko"), who has done business as Asian Pacific Legal Services and Asian Pacific Services,		
14	and to his agents, employees, representatives, successors, assigns, and to all persons acting by,		
15	through, under or on behalf of any of them, and to all persons acting in concert with or participating with		
16	any of them with actual or constructive knowledge of this Judgment, all of whom shall be referred to as		
17	"Wenko."		
18	INJUNCTIVE PROVISIONS REGARDING BUSINESS PRACTICES		
19	7. Pursuant to California Business & Professions Code sections 17203 and		
20	17535, Wenko shall be and is hereby permanently enjoined and restrained from, directly or indirectly,		
21	doing any of the following acts or practices:		
22	A. Engaging in the business or acting in the capacity of an immigration consultant, as		
23	defined in California Business & Professions Code section 22441, $\frac{1}{2}$ unless and until		
24	Wenko:		
25	(1) Complies with Bus. & Prof. Code sections 22440, <i>et seq.</i> (the "Immigration		
26	Consultants Act" or "ICA") by:		
27			
28	1. All statutory references are to the California Business and Professions Code, unless otherwise noted.		
	[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION AGAINST DEFENDANT WALTER WENKO		

1	a.	Complying with section 22443.1 (a) by posting a bond in the amount of
2		\$50,000.00 with the Secretary of State of California;
3	b.	Complying with section 22441 (d) by not providing any legal advice or
4		assistance;
5	с.	Complying with section 22442.2 (b) by providing all clients with the
6		written disclosures required by such section 22442.2 (b) prior to
7		providing any services;
8	d.	Complying with section 22442 by providing all clients with a written
9		contract that complies with the requirements of such section;
10	e.	Complying with section 22443 (a) by delivering copies of all documents
11		completed on behalf of clients to those clients as required by such
12		section;
13	f.	Complying with section 22443 (c) by not retaining the original
14		documents of clients as prohibited by such section and by returning all
15		original documents to clients;
16	g.	Complying with section 22443 (a) by including Wenko's name and
17		address on all immigration documents and forms prepared by Wenko,
18		as required by such section;
19	h.	Complying with section 22442.2 (a) and 22444 (d) by conspicuously
20		displaying in Wenko's office(s) notices which comply with the
21		requirements of such sections;
22	i.	Complying with section 22442.2 (c) by including in any advertisement
23		for services the information required by such section;
24	j.	Complying with section 22442.3 by not using in any document or
25		advertisement hereafter printed or published, any terms in a language
26		other than English which literally translate into the words or terms
27		"licensed," "attorney," "law office," "legal services," "immigration
28		specialist," "handle court appearances," or other similar words or 3
	[PROPOSED] FINAL JU	J JDGMENT AND PERMANENT INJUNCTION AGAINST DEFENDANT

1			phrases that imply that non-attorney immigration consultants are
2			attorneys, as prohibited by such section;
3		k.	Complying with section 22444 (a) by not making false and misleading
4			statements, including but not limited to representing that non-attorneys
5			are attorneys, that non-attorneys are qualified to provide legal services,
6			or that clients are guaranteed success in their immigration cases, as
7			prohibited by such section;
8		1.	Complying with section 22444 (b) by not making unwritten guarantees
9			or promises to clients as prohibited by such section;
10		m.	Complying with section 22444 (b) by not making written guarantees or
11			promises to clients without some basis in fact for making the guarantee
12			or promise, as prohibited by such section;
13		n.	Complying with section 22444 (d) by not charging clients a fee for
14			referring their cases to attorneys as prohibited by such section;
15		(2) Provid	les Plaintiff with a sample copy of any new contract subject to the ICA,
16		which	is entered into following the entry of this Judgment.
17	B.	Engaging in the	e practice of law.
18	C.	Aiding and abo	etting non-attorneys who are engaged in the unauthorized practice of law.
19	D.	Assisting attorn	neys who are engaged in aiding and abetting non-attorneys in the
20		unauthorized p	practice of law.
21	E.	Referring case	s to attorneys for compensation.
22	F.	Soliciting busin	ness for attorneys or acting as a runner and/or capper for attorneys, as
23		defined by Bu	siness & Professions Code section 6151 (a).
24	G.	Making untrue	or misleading statements in connection with the solicitation or sale of
25		legal services a	and advice, such statements including but not limited to:
26		(1) Repres	senting that Wenko and/or other non-attorneys are attorneys when they
27		are not	t;
28		(2) Repres	senting that attorney(s) are immigration specialists or experts when 4
	[PRO	POSED] FINAL JU	JDGMENT AND PERMANENT INJUNCTION AGAINST DEFENDANT WALTER WENKO
			WALIER WEINKU

1		they are not;
2	(3)	Representing that Wenko and/or other non-attorneys are qualified to provide
3		immigration legal services and advice when they are not;
4	(4)	Representing that an immigration consultant business is staffed by attorneys or is
5		a law office when it is not;
6	(5)	Representing that Wenko and/or other non-attorneys will refer a client's case to
7		attorney(s) when they will not;
8	(6)	Representing that an attorney or attorneys will handle a client's case when an
9		attorney(s) will not handle it from the beginning and will not handle all aspects of
10		the client's case;
11	(7)	Making any guarantee or promise that certain legal benefits or results can or will
12		be obtained when there is no basis in fact for making such a guarantee or
13		promise.
14	H. Otherv	vise committing unlawful, unfair and/or fraudulent business acts or
15	practices in violation of the Unfair Competition Law (Chapter 5 [commencing with Section 17200] of	
16	Part 2 of Division 7 of the Business & Professions Code) or the False Advertising Law (Chapter 1	
17	[commencing with Section 17500] of Part 3 of Division 7 of the Business & Professional Code).	
18	I. Failing	for a period of five years following entry of this Judgment to notify Plaintiff, not
19	later than five days after employment by an attorney, of his employment by an attorney who practices in	
20	a capacity related to immigration matters.	
21		MONETARY RELIEF
22	8. <u>Civil I</u>	Penalties: Pursuant to Business and Professions Code sections 17206 and
23	17536, Wenko shall pa	y to the California Attorney General on entry of this Judgment a civil penalty in
24	the sum of 1.5 MILLION DOLLARS (\$1,500,000.00).	
25	9. <u>Restit</u>	ution: Pursuant to Business and Professions Code sections 17203 and
26	17535, Defendant Wenko, jointly and severally with Defendant Miao Huang, shall pay full restitution to	
27	those consumer victims who testified at the trial in this action, for the amounts these victims paid to	
28		an Pacific Legal Services ("APLS") pursuant to the retainer agreements they 5
	[PROPOSED] I	FINAL JUDGMENT AND PERMANENT INJUNCTION AGAINST DEFENDANT WALTER WENKO

1	entered into with APLS, minus any refund already provided by APLS. These amounts are as follows:		
2	(1) \$5,000 payable as restitution to consumer victim Qiao Yun Huang; (2) \$1,500 payable as		
3	restitution to consumer victim Kwan (a.k.a. Jennifer) Hung; and (3) \$2,500 payable as restitution for		
4	Yao (a.k.a. Irene) Xu.		
5	10. Plaintiff is the prevailing party. Wenko and Defendant Miao Huang shall jointly and		
6	severally pay Plaintiff's costs.		
7	RETENTION OF JURISDICTION		
8	11. This Court shall retain jurisdiction over this matter for the purpose of enabling		
9	any party to this Judgment to apply to the Court at any time for such further orders or directions as may		
10	be necessary or appropriate for the construction or carrying out of this Judgment, for modification of		
11	any injunctive provisions of this Judgment, and for Plaintiff to apply at any time for enforcement of any		
12	provisions of this Judgment and for punishment of any violations of this Judgment.		
13	12. This Judgment shall take effect immediately on its entry.		
14	13. The clerk is ordered to enter this Judgment forthwith.		
15	IT IS SO ORDERED:		
16	Date: JON MAYEDA		
17	JUDGE OF THE SUPERIOR COURT		
18	Submitted By:		
19			
20	SABRINA S. KIM		
21	OFFICE OF THE ATTORNEY GENERAL Counsel for Plaintiff,		
22	The People of the State of California		
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	6 [PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION AGAINST DEFENDANT		
	WALTER WENKO		